Kaihautu Māori- Māori Research and Business Development General Manager

Kia hiwa ra, kia hiwa ra!

E ngā mana, e ngā reo, e ngā karangatanga maha, tēnā koutou katoa

Cawthron Institute is seeking a highly effective, self-motivated and innovative General Manager Māori (GM Māori).

The GM Māori will be instrumental in reviewing and implementing the Cawthron Māori Business Strategy to enhance the Institute's operating effectiveness within a cultural context, its reputation with Māori and demonstrate to funding agencies its competencies as an effective collaborator and provider of science-based solutions for realising Māori aspirations and potential.

Key responsibilities of the role will include:

- Engage key Māori organisations, e.g., Iwi, hapū, Māori business and community groups.
- Lead Cawthron's strategic proactive engagement with our Māori environment and bioeconomy
  partners and stakeholders to co-develop high impact research and commercialisation strategies
  and partnerships that build whanaungatanga as a foundation to mutually beneficial
  partnerships.
- Provide the Chief Executive with expert advice on expanding business opportunities with Māori
  and minimising risk through ongoing analysis of current market, economic, technological,
  political and environmental trends related to Iwi and Māori.
- Provide leadership in the provision of pastoral care to Māori researchers within the Māori Business Development team.

The successful candidate will be:

- At a minimum, a very competent speaker of te reo Māori, well-versed in relevant tikanga Māori and knowledgeable of mātauranga frameworks.
- Successful experience in a senior leadership role including:
  - strategic stakeholder engagement;
  - o co-development and execution of strategy;
  - o ability to inspire, align and develop people;
  - o negotiation and commercial skills.
- A relevant tertiary qualification (a minimum of a Masters degree in business and/or science).
- A minimum of five years previous work experience with Māori business development ideally related to research and/or implementing Vision Mātauranga within an environmental/business/innovation research context is preferable.
- Project management skills able to facilitate an outcome requiring the input of others.
- Clear alignment to Cawthron values; Innovation; Collaboration; Impact; Integrity and Community.

This is an exciting opportunity to be part of a world-class organisation that prides itself on connecting science and society. The position is full-time and based in Nelson, New Zealand

Enquiries and additional information can be made, in confidence, to:

Karen Baigent (Human Resources Advisor, Cawthron Institute)

DDI: +64 3 539 3210

Email: Karen.Baigent@cawthron.org.nz

Please apply via the Cawthron website by the due date